

UP THE WALL

THE NEWSLETTER OF

Hygienic[®]
(CLAD & CLEAN) LTD

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ONE OF THE UK'S LARGEST SUPPLIERS AND INSTALLERS OF HYGIENIC WALLS AND CEILINGS FOR SMALL KITCHENS AND TAKEAWAYS TO MAJOR SUPERMARKETS AND BLUE CHIP COMPANIES

TOP MARKS FROM QUEEN ETHELBURGA'S

When Hygienic went back to school to fit kitchens at Queen Ethelburga's College, the job just grew and grew.



The prestigious private school for boys and girls were so delighted with the installation work that they asked Hygienic to stay on and do a little more...

By the time the team had finished, it had fitted more than 600 square metres of PVC foodsafe thermopanel to walls, ceilings, stairways, storerooms, kitchen offices and other preparations areas.

Hygienic were called at the last minute to the school at Thorpe Underwood near York, after kitchen contractors Livingstone-based Scobie & McIntosh (Catering Equipment) Limited realised the large basement kitchens they had been fitting needed a

wall finish with more long-term durability than paint.

MD Geoff Ryan met the client and contractor on site and was given just two weeks to finish the job. The fitting teams sprung into action and, when the project was completed on time and to the highest specifications, the college asked Hygienic to fit its foodsafe system to other kitchen-related areas.

Queen Ethelburgas is but one of dozens of schools to benefit from Hygienic's expertise. Other schools visited by the team include: Southmoor School, Sunderland; St Malachy's, Halifax; Cullingworth Primary, Keighley; Faversham College, Bradford; Ossett High School, Wakefield and Sheffield and Durham Universities, Bradford Grammar School...the list goes on and on across the UK.



INSIDE FEATURES

- SAFEWAY CONVERSIONS
- ESSO CARWASHES
- HOUSE COLOURS - ASDA
- Q&A
- EXPANSION
- THANK YOU

CENTRE PARKS

Away from the classroom, the team took a school break at the Centre Parcs holiday complex at Whinfall where, once again, Hygienic's reputation preceded it.

Contracts manager Walter Burd said: "We have done work in the past for Centre Parcs at the massive Elveden Forest complex, Norfolk and we were pleased to be asked to upgrade further Centre Parcs facilities.

"This time we revamped the kitchens and associated areas of the popular Luciano's Restaurant and the Lagoon Bar using a total 360 square metres of our standard 10mm thermopanel.

"We had to plan the work very carefully so as not to inconvenience holidaymakers. This involved "twilight deliveries" bringing materials on to the site early in the morning to minimise disturbance throughout the day."

The project was successfully completed a week ahead of schedule, leading Centre Parcs to request similar treatment at its headquarters kitchen in Ollerton.



Market Street

MORRISONS SAFEWAY CONVERSION SUCCESSFULLY ROLLS ON

Morrisons were the first to specify Hygenic thermopanel in the 90s and our systems have continued to be installed at hundreds of stores as part of the massive national conversion programme of Safeway to Morrisons stores.

Hygenic, together with all involved with the roll out programme, complete in November 2005 – hundreds of stores from the South Coast of England to the Northern shores of Scotland will well and truly have the 'Yorkshire Feel'.

"The massive input from Yorkshire-based companies certainly pays dividends, from designers to specialist contractors," said MD Geoff Ryan, "with principal contractors and architects from around the UK – all hand picked by Morrisons, working extremely well together."

At the same time as the conversions, installations at new-build Morrison superstores have also been

completed as part of Morrisons ongoing development programme.

"It's been quite a logistical challenge," adds Geoff who personally oversees the majority of Morrison's contracts with Contracts Manager Walter Burd "Our team ensure all men and materials are in the right place at the right time, making sure everything is completed just as it should be."

NOW AVAILABLE IN

Hygenic is injecting a little colour into the lives of its leading blue chip clients, by manufacturing its thermopanel in customers 'house shades'

In addition to the ultra clean look of white for the preparation areas, clients can now go 'Changing Rooms' and design a colour scheme for their highly visible customer areas that matches their corporate livery.

LIVINGSTONE, I PRESUME!

Hygenic has associations with a number of companies and projects in one Scottish town...yes, you guessed it, Livingstone, West Lothian.

Our thermopanel wall systems have been installed at...a new Morrison's superstore, a refurbished ASDA megastore adjoining a Morrison-Safeway store and St John's Hospital just around the corner.

Commercial architects, W.C.E.C. – who we have worked closely with on a number of projects – have recently opened offices in Livingstone too. Operating nationwide, the practise has over 30 years urban regeneration, retail design and development experience. Their client list is impressive and includes the Yorkshire-based supermarkets.

Contractor Scobie & McKintosh, you will note from the front page, is also based in the up and coming town.

ESSO MOTORING

Esso Petroleum specify our 'Sturdy Clad' PVC plank system for all their car and jet wash areas.



Exclusive to Hygenic, the 'Sturdy Clad' system is a tongue and groove flush fitting wall and ceiling system. It is hardwearing uPVC, UV-stabilised, steam cleanable and is quick and easy to install. It looks really good too!

Over the years we have supplied our materials ex-stock and directly to market leading Global-MSI who specify 'Sturdy Clad' principally for their refurbishment projects. They are the leading European forecourt structures partners for BP.

Shell and Jet amongst other blue chip companies also have the benefit of our Sturdy Clad system.

"Much better than wriggly tin and tiles" they say...

OFF THE SHELF

We have recently extended our stock holding capacity by adding another 5,000 sq metres floor space and racking to our existing warehouse facilities.

24 HOURS UK DISTRIBUTION

We now hold significantly more profiles, sheets, bonding and fixings which means we can fulfil clients orders even more quickly – usually within 24 hours to anywhere in the UK.

GETTING FROM A TO B

We offer round-the-clock deliveries with our vans together with our 24-hour distribution partner, A to B Direct. With a highly experienced logistics team and a current fleet of 14 vans and 6 curtain side vehicles, A to B provides a very efficient service across the UK and all with the personal touch.

DO IT YOURSELF

(With Our Help)

We are the only company in the UK who can supply our thermopanel for you to fit yourself. "Our DIY service is unrivalled," said Anj.

"We have a massive range in stock and within 24 hours we can deliver everything you require even the screws" she added. "And it doesn't end there, we also supply full fitting instructions and will follow up with an on site instruction session for the larger projects".

Our experienced sales staff can tell you everything you need to know and our website is a handy back up resource.

Why not let us help you to do it yourself.





HOUSE COLOURS

Asda trialled the first ever coloured thermopanel system at their Grimsby store in Dec 04. The deli and fish areas together with "front of house" preparation areas now have the distinctive burgundy and bamboo systems to dozens of their stores

THANK YOU

Geoff and Trish would like to thank all their customers, suppliers and associates for their much-valued support following the rebranding of the company in March 2004.

"We are still as passionate about customer service and providing the personal touch as we were when I founded the business in 1989," said Geoff.

"We are delighted to report that our new DIY service has proved to be a big success with sales far exceeding our expectations" adds Trish. "Whilst the cost of PVC has soared, we have been able to keep our prices low due to our massive buying power."

QUESTIONS AND ANSWERS

Q Is all PVC foodsafe?

A No, additives within some PVC can taint food. You need to be sure to use PVC that is proven to be food safe like ours which comes with full food safe certification.

Q I am a principle contractor and we are looking for a specialist installer for walls and ceilings. Are you up to date with all the latest Health & Safety regulations, working practices and construction policies?

A Yes, we can offer full NBS specifications, detailed drawings, test certificates and all relevant information required under the CDM regulations.

Q If I have a builder that thinks he can fit materials himself to save money can you supply all of the materials in a kit?

A Yes we can supply everything down to the last screw and normally within 24 hours to anywhere in the UK – that's one of our specialities. We even give 24 hour back up with advice and fitting instructions.

Q Can I collect materials myself?

A Yes, our DIY trade counter is open Monday-Friday. The vast majority of materials are ex-stock. Special fabrication is available.

Q I need to upgrade my walls behind my ovens and cookers, is your PVC OK for this?

A No, it is likely that you will need stainless steel sheets in areas where there is direct heat. Our PVC is suitable up to approximately 60 degrees centigrade. Contact our technical department for more details.

Q How do I know if the materials supplied comply with building and health regulations?

A Our products are supplied with fire and food safe certificates. Your architect, fire officer or health officer or insurance assessor can verify this by the certificates we will provide them with. (cross referenced with the thermopanel details on the PE film).

Beware! No certificates supplied = no proof of compliance.

Q Your thermopanel has one shiny face. I have been told that panels with two finished faces are better, is this correct?

A No, our panels have the food safe face with a soft open foam reverse. This is designed for maximum adhesion to the substrates, improved thermal qualities and for reducing mould growth and delamination.

Two shiny finished surfaces are a definite disadvantage! (as it would be with wall tiles, ceiling tiles and washable wallpaper etc).



More Q&A on our web site www.hygenic.co.uk or our technical dept. are happy to help.

SPECIAL THANKS TO:

- QUEEN ETHELBERGA'S
- CENTRE PARCS
- Wm. MORRISONS
- ESSO
- ASDA-WALMART

WE BELIEVE WORKING IN PARTNERSHIP IS THE BEST WAY FORWARD

All types of industries and sectors benefit from our products:



Dairy Factory

Swimming Pools



High Street Butchers

School Kitchens



Car Wash



KEEPING IT IN THE FAMILY



For Peter Ryan's definition of frustration look no further than fitting out the main kitchen of the "Gleneagles Hotel" without being able to play a round of golf!

As Hygenic's chief engineer, the keen 17-handicap golfer gets to see plenty of golf courses in his travels around the UK, but unfortunately rarely gets a game because he is too busy working.

Nevertheless he still loves the job. "I enjoy the variety," he says. "No two projects are the same and there's always a good "crac" with the other contractors and subcontractors."

Peter is related to the directors Geoff and Trish. At 44, Peter is the younger brother of MD Geoff Ryan and has worked for Hygenic for the last 12 years, having moved away from his

previous job re-surfacing roads because he "wanted to get out of the rain".

"I joined Geoff as a fitter in 1992 when the business was really starting to take off," he said. "I remember my first job was fitting Hygenic wall panels at a big fish factory in Hull. It was a massive job for us and we had 15 men on site for over a month

"I've seen some big changes in the company since then, not least our growing involvement with Morrison's - I've worked on Morrison stores from Perthshire to Plymouth, including brand new stores and the massive conversion of former Safeway stores."

Peter is married with two sons - a 25-year fabricator and an 18-year-old catering manager - but it's his wife Shelly who comes home with the oily overalls.

"She's a CNC programmer and setter for a local engineering company and she gets her hands much dirtier than mine," said Peter.

Keeping it in the family, fitter Gavin McKendrick is nephew to Geoff and Trish. 27 year old Gavin has been with Hygenic for nine years, prior to which he was a groundsman at Bradford City FC.

"It was a fab job and a bit of a boyhood dream for me because I'm a fan and it meant I got to meet the players and

watch all the matches," said Gavin. "But at the end of the day I needed a bigger challenge - something more hands on. I joined Hygenic initially for a couple of weeks work and ended up staying to the present day - so I must have done something right."

Football is still a passion and Gavin is assistant manager for The Crown pub team at Wyke in Bradford who's team recently won the local 2A league.

He plays at weekends but misses training during the week while working away.

"I love getting to see different parts of the county but I blame the travel for keeping me single - it makes it difficult to hold down a relationship," Well that's his excuse and he's sticking to it!



HYGENIC (CLAD AND CLEAN) LTD CONTINUALLY UPDATE THEIR WEBSITE AT... www.hygenic.co.uk

Built by award-winning Bradford firm Inphi.net, the site provides ready access to lots more product information, on-line ordering, special offers, contract announcements and case studies.

So get surfing!

Hygenic, proud sponsors of:

- Bradford Bulls
- Claire Ryan and The English Sports Association for People with Learning Disability
- Multiple Sclerosis Society



HygenicTM
(CLAD & CLEAN) LTD

If you feel your installation warrants a place in our newsletter, or have any points to raise for your company, please contact us.

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